



Sales Engineer

Are you a confident charismatic Sales Engineer with a strong track record within the Automation Industry? If so, read on if you would welcome the opportunity to utilise your expertise working autonomously, whilst being part of a team of experienced professionals, thinkers and self-starters who 'See, Know, Act'. And above all, are willing to go the extra mile for customers!

Yokogawa's global network of 114 companies spans 59 countries. Founded in 1915, the US\$3.7 billion company engages in cutting-edge research and innovation. Yokogawa is active in the industrial automation and control (IA), test and measurement, and aviation and other businesses segments. The IA segment plays a vital role in a wide range of industries including oil, chemicals, natural gas, power, iron and steel, pulp and paper, pharmaceuticals, and food.

Yokogawa provides solutions that enhance safety, ensure accurate and reliable operation, and increase plant efficiency. Continuous improvement is a key principle at Yokogawa and the business goal is for sustainable growth, satisfied customers and personal development of employees.

Based at Yokogawa offices in Dublin and reporting to the Ireland Business Unit Manager, your goal as a Sales Engineer will be to create the best possible fit-for-purpose and competitive quotation based on client requirements. A professional and responsive approach is required in order to gain credibility through integrity and technical knowledge.

To be considered for this Sales Engineer role, you'll have the following experience, qualifications, skills, knowledge and attributes;

- Experience in a similar role within the petrochemical / Automation industry
- Formal technical education in a related subject
- Understanding of ISO 9001 and Health and Safety at Work Act
- Ability to work with minimal supervision, whilst an effective team player as part of a structured team
- Confident communicator with a professional manner, and the ability to absorb and impart factual information to others and work within standard operating procedures
- A positive self-starter with drive to achieve results in a friendly manner, but at the same time maintain quality and standards
- Willing to learn and expand skills knowledge
- Experience of CRM and SAP an advantage

Applicants with Offshore certificates are highly desired, however full training can be provided.

In return;

Salary: £XX - £XX, level dependent on experience.

Superb benefits: Company pension with company contribution up to 12.5% dependent upon criteria, private medical insurance and healthcare scheme, 25 days holiday plus bank holidays with increments based on length of service.

Contract type: Permanent

Working hours: Monday to Thursday 8:30am to 5:00pm, Friday 8:30am to 4:30pm. Flexibility will be required to meet customer and business needs.